



 BOKISSED

BOKISSED STAIR STEP SOLUTION

EN: Version 1.0

Introduction

We're here to guide you on starting impactful conversations that pave the way for successful conversions.

Whether you're a seasoned communicator or just starting out, discover valuable insights on initiating dialogues that ultimately lead to positive outcomes.

We will help you master captivating your audience and fostering genuine connections.

Let's work together to elevate your networking skills with insights that empower and transform every conversation into a significant step closer to your success.

Step 1

Launch your online network marketing venture with BioKissed by leveraging the power of personalized messages or calls to potential prospects.

Introduce them to the incredible opportunity of becoming a member through the **BioKissed app** and **website**, emphasizing the prospect of swiftly gaining around 20 downline members in just days!

Pro Tip:

- ✓ Boost your online presence and generate a dynamic contact list by tapping into various digital channels.
- ✓ Reach out to friends, family, and colleagues through messaging apps, social media platforms, and virtual networking events.
- ✓ To hit your goal of 100 contacts, explore relevant online communities and forums (e.g. Facebook and WhatsApp) where individuals align with BioKissed's vision.



Step 2

Start an open dialogue with your potential member using this script:

“

Hope you're doing well!

I've got some exciting news to share with you. I recently started a new career path, and my mentor and I are recruiting around 20 new members in the next couple of days.

Knowing your big goals and dreams, I couldn't pass up the opportunity to present this chance to you and have you among those 20 new members.

It isn't just about extra income – it's a fast track to making significant strides in this new career.

To kickstart this, we'd need to activate your membership promptly by getting you a Business Pack.

Afterward, you can invite people you'd like to share this opportunity with, placing them between you and the incoming 20 members.

I know you might have questions, and that's fine.

Trust me when I say this could be a game-changer for your career.

You deserve to be a part of this.

Can we catch up today or tomorrow to discuss this further?

”



“

Oh wow! This sounds so interesting, and you're very passionate about it.

Sure, we could meet today. What time are you available?

I can also think of a couple of people who would be interested. Let me call them and see if they are available right now!

2

”

Step 3

At this meeting, guide your potential member to join now and let them know they will reap the benefits of becoming a BioKissed member:

✓ **Be among the first leaders in Indonesia for the rest of the world to follow.** We're not just starting a business; we're starting a new era of wellness.

✓ **Simplified business management with Back Office, sophisticated product and app.** We're pioneers. Check out our cutting-edge urine analysis and a customized nutrition app – a game-changer to share proudly with your community.

✓ **Be the first and reap all the benefits, setting the trend for others.** Imagine being at the forefront of the wellness movement in Indonesia, leading the world. Have you ever dreamt of a one-of-a-kind opportunity to be a pioneer? It is your chance

✓ **Gain financial freedom.** It's not just a business; it's a path to financial freedom.

✓ **Earn multiple streams of income.** With 10 different income sources, we're not just talking about financial security but financial abundance.

✓ **Everyone can do it.** Move up the ranks, one small victory at a time. Your journey with us is a ladder leading to significant accomplishments.

✓ **Easy duplication.** Our strategy is genius, designed for easy replication. Empower your teams and watch them succeed.

✓ **Sustainable products.** We're not just against waste; we're actively fighting it. Our sustainable products have a powerful backstory – we're here to stay.

✓ **Eco-conscious company — be a nature-loving advocate.** We are leading the way in ecological packaging to preserve Mother Nature. Join us in our mission to make a difference.

✓ **Nature's best.** Our products come from where nature intended them to grow best. Expect 100% natural goodness, from essential oils to herbal teas.

Step 3

During the meeting, your task is simple: introduce potential members to BioKissed and extend the opportunity to become a member today. You can resume the conversation where you left off using this script:

“
1 Now, let me dive into some questions about what I've presented: Considering everything you've seen about BioKissed, what resonated most with you? What stood out?
”

“
2 I'm drawn to the unique concept of The 5 Elements and the associated pillars, especially the commitment to charity and top-notch natural products. My favorites are the compensation plan and the focus on being eco-friendly. These are the aspects that caught my attention the most.
”

“
5 Fantastic! Taking this step today means making a life-changing decision. Activating your BioKissed membership positions you as a top leader in a new career path, opening doors to exponential passive income and financial independence.

I'll be there every step of the way.

To get started, we must activate your membership today by bringing you the Business Pack. Also, let's list some people you'd like to share this opportunity with.

So, how would you prefer to pay for your Platinum Pack? Via transfer or credit card?
”

“
3 Absolutely. The company is deeply committed to the environment and is dedicated to being as eco-friendly as possible, allowing everyone to earn significant commissions.

On a scale from 1 to 10, how interested are you in this opportunity?
”

“
4 I'd rate myself at an 8 - I'm really into the concept and looking to get the Business Platinum Pack. I'm excited about learning more through your mentorship.
”



Step 4

Meeting the next potential member involves revisiting the presentation and questions from the previous step. Let your new member engage with the potential recruit, sharing why they want them on the team.

The new member can use this script to engage with the potential recruit:

“ Over the next few days, we will focus on inviting about 20 people to join the team. If you join today, these new members will be placed directly under you, providing a significant boost to kickstart your career.

You can think of people who'd love this chance for extra income. You were the first person I thought of when I became a member, and I genuinely want to offer you the opportunity to be positioned between me and the new downline members.

Can I follow up with a few more questions?
What would be your monthly extra income goal?

1 ”



“ I aim for around IDR 5,000,000 in extra income every month.

2 ”

“ How many hours per week will you dedicate to achieve this goal?

3 ”

“ I could dedicate between 5 to 10 hours a week to reach this amount.

4 ”

“ I want to guide you on earning Rp. 5,000,000 monthly and working 5-10 hours weekly over the next six months. Is there anything else you'd like to know, or are you ready to start?

5 ”



“ That sounds very exciting! I'm ready to activate my membership now!

Also, my childhood friend would be a perfect fit for this opportunity. They've always wanted to travel but need to save up more. I want to offer them this chance; they'd excel in this career.

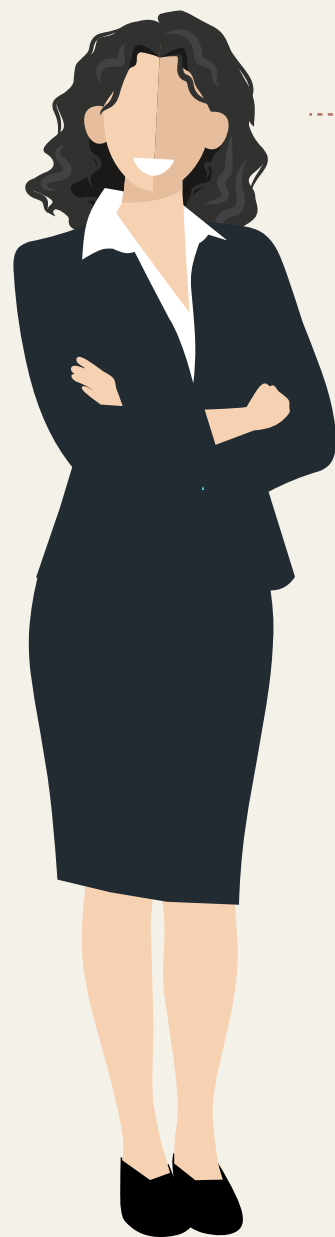
Let me call them now and see if we can meet them today or tomorrow.

6 ”

Step 5

After successfully recruiting a couple of downline members under your initial member, it's time for your level 1 member to replicate this process and guide future downline members to recruit and create a strong team.

Your new member can continue the conversation using this script:



“ Before we proceed, here's a crucial point: starting with the Business Platinum Pack not only grants you a 100% discount on the first two years of the annual membership fee but also positions you in a top-ranking spot within this new career.

Now, I'd like to gather your thoughts on the presentation: Based on everything I've shown you about BioKissed, what caught your attention the most?

1

”

“ I'm intrigued by the potential commissions and extra income I could earn in a short amount of time!

I think my sister would also be very interested in joining. Let me call her now while we activate my membership.

2

”





Believe, Achieve!

 BIOKISSED



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